

Dear Xmultiple Customer,

Since you have been working with Xmultiple, I wanted to personally connect with you and ask how your experience has been. Is there anything we can do to help improve Xmultiple's service for you? As part of our ISO 9001 we value your help to provide this feedback for us to improve and take any corrective actions. Xmultiple wants to be your key supplier for connectors and components.

What separates Xmultiple from other connector companies is that we are a true connector manufacturer, you are dealing directly with the factory. Since 1999, we have manufactured products for the Interconnect marketplace. In 1990 we were granted the 4,978,317 patent for integration of LEDs into RJ Connectors. A few years after the patent was granted, the IEEE committee included integrated LEDs into the specifications for 10BaseT transmission. The use of this patented technology became part of the standard for people using hubs, switches, routers, bridges, and all types of products which connect them to the Internet. Xmultiple's mission is to provide you with the most high-performance connectivity products available today.

An important part of our service is to respond quickly to all your needs. Xmultiple can offer substantial cost SAVINGS, better lead times, and 24 hour turn around on drawings and tech support. I look forward to an opportunity to make your 2017 more efficient and profitable.

Regards,

Alan Pocrass, CEO

[alan@xmultiple.com](mailto:alan@xmultiple.com)

